

Career Services Centre



Service provider in all areas of career management, the IAE Aix Career Services Centre* is managed by HR professionals with significant international experience.

The IAE Career Services Centre* develops permanent and evolving synergies with the corporate world and offers a complete range of services, adapted to the broad scope of participants.

The MBA Career Management Process includes:

- Workshops in Career development
- Scheduled meetings with HR professionals
- International recruitment fairs
- Coaching Sessions for personal and professional development
- On-line career management tools and CV database

A close follow-up and regular career support is provided after graduation for alumni.

*The IAE Career Services Centre is a member of the Carnet International Careers Alliance.

Fees and Scholarships

FEES : 22 000 €

Including:

- Tuition fees
- Language training
- Training documents
- Personal Coaching
- Career Services Centre
- Alumni Network
- Full access to University facilities and services*

* Library, Language laboratory, International Students Office, Computer Centre,...

SCHOLARSHIPS AND FUNDINGS

INSTITUTIONAL SCHOLARSHIPS

Institutional scholarships can be allocated to international and national participants, either with outstanding records or with very specific profiles:

- Cézanne Merit Scholarship
- IAE Emerging Countries Scholarship

NATIONAL SCHOLARSHIPS

- For French participants
French applicants currently unemployed can apply for special admissions fees. Those working in France are eligible for public grants : PARE, Fongecif.
- For international participants
The French Government provides scholarships (via the local embassy) in addition to specific grants for outstanding students from emerging countries: Eiffel-Egide.

Admissions



Entry requirements

The programme is set up for international managers or managers-to-be with the following requirements:

- A valid undergraduate degree or equivalent
- Minimum of three years work experience
- A good command of English
- Basic knowledge of management
- The professional ambition to work in an international environment

The application Process is based on:

- Selection interviews (or phone interviews) with our admissions committee members
- The application form
- 2 recommendation letters
- GMAT or TAGE-MAGE (French applicants)
- TOEFL or TOEIC score

Corporate partners

The MBA participants work in contact with the corporate world all year long with :

- Real business cases
- Professors working as consultants for major international firms
- Special guests
- Employment and Career Forum held in November
- Special Career Events
- Business and Consulting Projects

Here are the major IAE corporate partners who have recruited our alumni or worked with participants during business and/or consulting projects :

Accor, Alcatel, Air France, Airbus Industry, Altran, Areva, AT Kearney, BNP Paribas, B.O.C., Bouygues, Bull, Cap-Gemini, Cegelec, Clemessy, Club Méditerranée, Colgate Palmolive, Comex, Crédit du Nord, Culligan, Danone, Darty, Dell Emea, Deloitte, Disneyland, Dow Chemicals, Ducros, EADS, EMTEC, Essilor, Eurocopter, Europar, Eurosport, FNAC, Ford, Fortis Bank, France Télécom, Gemalto, GE, Gillette, Hay Management, Hélio, Hewlett Packard, IBM, Ikea, KPMG, Lafarge, Le Monde, Lloyds, Michelin, Microsoft France, Oracle, Orange, L'Oréal, LVMH, Mondi Business Paper, Nestlé, Ortec, Pernod-Ricard, Philips, Plastic Omnium, Procter&Gamble,



Promodes Carrefour, PSA Peugeot Citroën, Publicis Conseil, Rank Xerox, Reckitt & Colman, Renault Nissan, Rhône Poulenc-Rhodia, Rolls Royce, Saab, Sanofi Synthelabo, SAP, Schneider Toshiba, Schlumberger, SEMA, Segafredo, SFR, Shell, Sodexo, Sofitel, ST Microelectronics, Thales, Total Fina Elf, Unilever, Warner Bros, Wunderman.

Your next step ?



Photo : Envisages Photographie

By phone or via email, you can contact us today for a complete individualized assessment of your potential to undertake the Full-time MBA programme with a dedicated programme manager.

Our discussion will offer the opportunity to gain valuable insights and detailed information as well as help you evaluate whether the MBA Change & Innovation Programme will benefit your personal and professional objectives.

Professor Carolina Serrano
MBA Programme Director
Marion Moreau
MBA Programme Manager

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Who can benefit most from the MBA change and innovation ?



"Life changing !"

This is how many of our alumni describe their MBA experience at the IAE Aix. We train our graduates to become global leaders in a culture of **diversity, collaboration, innovation and social responsibility**.

The MBA programme is designed in cooperation with representatives of the corporate world - continually being adapted to global business challenges, and taught entirely in English, within a dynamic learning environment.

If you seek :

- To lead change for yourself as well as for teams & organizations ultimately contributing to positive change in the world.
- To leverage your personal profile in a broader business context.
- Developing your professional identity and ethics.
- To become confident in your capacity to make a difference resolving complex human and business situations.

... then our **MBA Change & Innovation** is the right programme for you!



"A lot of fruitful feedback on a personal level"
Stephane Maddens
 MBA CI 2008-2009
 Doctor in Pharmacy,
 Entrepreneur

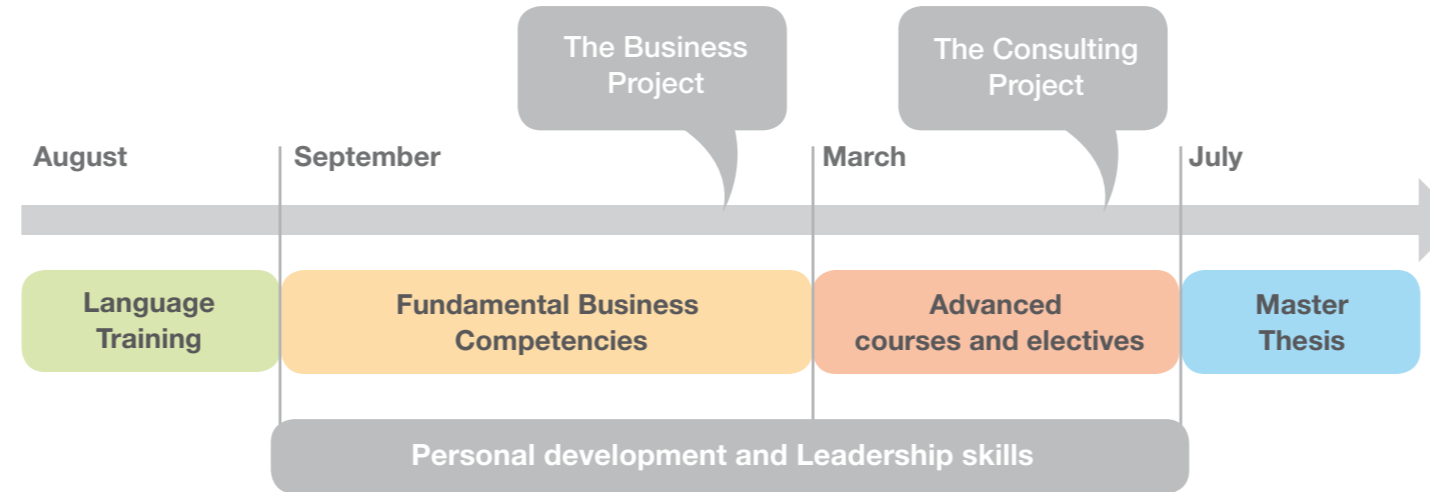
I chose the IAE MBA CI programme for its balance of traditional learning and the two 3-month business project and consulting project.

I especially benefitted from a lot of fruitful feedback on a personal level - thanks to a lot of different encounters with French and International students.

Today I particularly value Managerial Finance, Budgeting and Strategy courses. A long-lasting memory of my year was dealing with team management issues throughout the business project.

Each new participant will find what they are looking for as long as they dedicate time, effort and personal involvement and escape from their comfort zones.

Programme structure



Training methods



Our MBA programme creates success through:

Innovative and Hands-On Training

Action-learning methods, case studies, integrative work, business simulations, exchange with business executives, business and consulting projects.

Faculty of Quality

A large number of full-time international and experienced university professors dedicated to the programme, as well as consultants and top Executive guest speakers.

Up-to-date Technology

Inter and intra-net systems, knowledge platforms, distance learning, forums, as well as an in-house incubator for start-up projects.

Personalized Follow-up

On going appraisal of the development of our participants' skills, self assessment, personal and professional coaching, individual examinations.

Intensive language training

A three weeks intensive training before the beginning of the MBA, in English or in French, and courses all year long, free of additional charges.

About our school and accreditations

www.iae-aix.com

KEY FIGURES

- 700 students
- EQUIS accredited, renewed since 1999
- AMBA accredited, renewed since 2004
- 50 different nationalities

EQUIS (European Quality Improvement System)



Delivered by the European Foundation for Management Development, the European accrediting body for business schools in Europe, accrediting the Institute.

<http://www.efmd.be>

AMBA



Given by the Association of MBAs, the UK-based organisation responsible for accreditation of MBA and Masters programmes.

<http://www.mbaworld.com>

In IAE Aix, build Excellence and Empowerment in a human-sized, internationally accredited institute

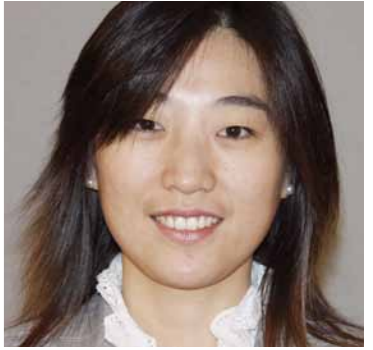
IAE Aix is a part of Aix-Marseille University, created in 1409, today called Paul Cezanne University.

IAE Aix is located in the south of France, within France's second largest metropolitan area after Paris.

Founded in 1955, the IAE Aix was the first Graduate School of Management in the French public university system. Dedicated to postgraduate education and research, IAE Aix offers Master's, MBA and Doctoral programmes in various fields of Management.

IAE Aix is the only French public university entity with dual international accreditation. The school academic faculty includes 40 permanent professors with a Ph'D, 60 international adjunct professors; 150 business speakers are invited each year to conduct lectures and courses.

The spirit of innovation drives IAE Aix, not only in research, but also in teaching methods. IAE Aix 's pride is to deliver Management education based on stimulating academics, hands-on learning, and strongly linked to the business world.



"Challenging, exciting, reviving, changing"
Shibing Wu
 MBA CI 2006-07
 Fortis Associate

My one-year study in IAE Aix was really one of the most wonderful chapters in my life: challenging, exciting, reviving, changing.

Since at that time I was already 29 years old, I had worked for several years for European companies, I was looking for some intensive and practical management programme in a European environment.

The MBA programme was exactly a good match with my needs in terms of courses content and design. Besides, I also got some financial support from the school after some performance assessment, which further strengthened my resolution to go for this programme, though at that time I had already gotten several attractive job offers in China.

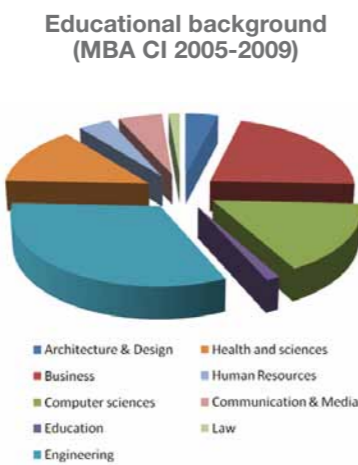
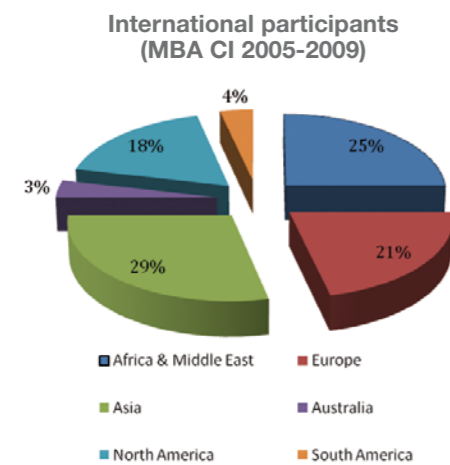
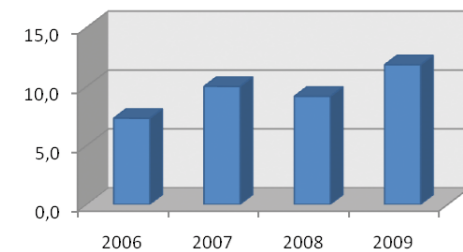
I learnt a lot every day not only from our excellent teachers but from my colleagues coming from different countries.

I really enjoyed not only all the courses but more importantly all the changes in my life like the way of thinking, the attitude towards life and so on. I felt like having experienced a rebirth!

Participant profile

Participants are talented professionals from a wide range of cultural, academic and professional backgrounds with sharp intellectual capacity and broad-mindedness.

Average age : 35
 Average experience : 10



Alumni Network



An MBA curriculum is a unique experience in a person's lifetime and is not complete without becoming part of a network of professionals who have lived through the same experience.

The Alumni Association aims to connect the MBA's around the world to create a business network providing consulting resources, knowledge sharing, job opportunities, social events, assistance for international mobility, and the promotion of a quality MBA programme. More information on <http://ad.iae-aix.com>